

#### Fresh Apples:

#### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 2000.

#### Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 2000. Source: PIERS, February 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for May 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 42.0 \ 88.0

•								Surchar	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	62%	56%	27 Days	\$3,100 <sup>1</sup>	\$180¹								\$3,280
OOCL	19%	24%	19 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
NYK Line	14%	14%	19 Days	\$2,610 <sup>1</sup>	\$180 <sup>1</sup>								\$2,790
Maersk-SeaLand	2%	3%	22 Days	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Evergreen	2%	2%	25 Days	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 1.0 \ 17.0

Month $\setminus$ Year: 1.0 $\setminus$ 17.0													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	6%		\$3,500 <sup>1</sup>	\$180¹								\$3,680
OOCL	0%	82%	21 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
Mitsui OSK	0%	6%	27 Days										

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 123.8 \ 344.0

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	49%	36%	16 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
Hyundai	24%	19%	14 Days	\$2,9001	\$180 <sup>1</sup>								\$3,080
NYK Line	11%	12%	13 Days	\$2,450 <sup>1</sup>	\$180 <sup>1</sup>								\$2,630
Mitsui OSK	5%	5%	14 Days	\$1,500 <sup>1</sup>									\$2,500
Maersk-SeaLand	5%	3%	26 Days	\$2,160 <sup>1</sup>	\$180 <sup>1</sup>								\$2,340
P&O Nedlloyd	3%	3%	15 Days	\$2,7361	\$180 <sup>1</sup>							18 KT	\$2,898
APL	1%	3%	25 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
Evergreen	1%	1%	16 Days	\$2,0001									\$2,000
Hapag-Lloyd	1%	1%	15 Days										
K Line	1%	0%	16 Days	\$2,6001	\$180 <sup>1</sup>								\$2,780
OOCL	0%	14%	15 Days	\$2,600 <sup>1</sup>	\$180 <sup>1</sup>								\$2,780

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 20.0 \ 41.0

•								Surchar	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	50%	32%	24 Days	\$2,400 <sup>1</sup>	\$180¹								\$2,580
APL	20%	15%	25 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,640
OOCL	15%	12%	30 Days	\$2,600 <sup>1</sup>	\$180 <sup>1</sup>								\$2,780
Evergreen	15%	7%	30 Days	\$2,400 <sup>1</sup>									\$2,400
Mitsui OSK	0%	32%	25 Days	\$2,800 <sup>1</sup>									\$2,800
Hanjin	0%	3%	24 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 255.3 \ 857.4

Month (1ear. 255.5 (60	01.4			Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	38%	43%	17 Days	\$2,200 <sup>1</sup>	\$180¹								\$2,380
Cho Yang	15%	15%	12 Days	\$1,700 <sup>1</sup>									\$1,700
Mitsui OSK	11%	8%	13 Days	\$2,500 <sup>1</sup>									\$2,500
OOCL	11%	5%	14 Days	\$2,522 <sup>1</sup>	\$180 <sup>1</sup>								\$2,680
Maersk-SeaLand	9%	7%	13 Days										
NYK Line	6%	5%	11 Days	\$2,450 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,704
Hapag-Lloyd	5%	2%	16 Days										
Hanjin	3%	4%	12 Days	\$2,440 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,693
Yang Ming	2%	2%	16 Days										
P&O Nedlloyd	1%	3%	14 Days	\$3,825 <sup>1</sup>	\$180 <sup>1</sup>								\$4,005
Hyundai	1%	1%	13 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$3,064
APL	0%	15%	12 Days	\$2,4601	\$180 <sup>1</sup>		3%						\$2,714
K Line	0%	4%	14 Days	\$2,600 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,858

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 17.0 \ 28.0

Month\Year: 17.0 \ 28.0													
Carrier	Market Share	Market Share CY		Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	53%	61%	17 Days	\$2,800¹	\$180¹								\$2,980
Mitsui OSK	18%	18%	15 Days	\$2,800 <sup>1</sup>									\$2,800
Maersk-SeaLand	12%	7%	18 Days	\$2,400 <sup>1</sup>	\$180¹								\$2,508
APL	6%	7%	15 Days	\$2,700¹	\$180¹								\$2,880
Evergreen	6%	4%	20 Days	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Hyundai	6%	4%	15 Days	\$3,100¹	\$180 <sup>1</sup>								\$3,280

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 13.0 \ 80.3

1,151,011					Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
APL	38%	20%	22 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880		
Maersk-SeaLand	23%	41%	20 Days	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580		
Mitsui OSK	15%	5%	23 Days	\$2,800 <sup>1</sup>									\$2,800		
P&O Nedlloyd	8%	9%	24 Days												
Hapag-Lloyd	8%	8%	25 Days												
Hyundai	8%	5%	28 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280		
Hanjin	0%	15%	19 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280		

<sup>1</sup> Rate is per container

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: February 2000

Month\Year: 13.0 \ 41.0

111011111   1010   1110			Transit Time					Surcharg	ges:					
Carrier	Market Share	Market Share CY		Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Hyundai	31%	12%	21 Days	\$2,845 <sup>1</sup>	\$180¹		9%						\$3,281	
Hanjin	15%	20%	18 Days	\$2,820 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$3,253	
Cho Yang	15%	15%	18 Days	\$2.93	\$1		8%					840 pkgs	. \$2,676	
Mitsui OSK	15%	12%	21 Days	\$2,800 <sup>1</sup>									\$2,800	
NYK Line	15%	5%	21 Days	\$2,575 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$2,987	
Evergreen	8%	10%	23 Days	\$2,4001	\$180 <sup>1</sup>								\$2,580	
APL	0%	15%	21 Days	\$2,500 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$2,905	
Maersk-SeaLand	0%	12%	19 Days	\$2,2001	\$180 <sup>1</sup>								\$2,380	

<sup>1</sup> Rate is per container

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